

No. G-30018/03/2023-Scheme
Government of India
Ministry of Chemicals and Fertilizers
Department of Pharmaceuticals

Shastri Bhawan, New Delhi
Dated: 29th May, 2023

NOTICE

Subject:- Extension of timeline to submit proposal: Invitation of Tender for Selection of CPSEs/Public Financial Institutions as a Project Management Agency (PMA) for "Assistance to Medical Device Clusters for Common Facilities" (AMD-CF) Scheme -regarding.

Department of Pharmaceuticals has invited sealed bids from CPSEs/Public Financial Institution (Government Company) for providing services of Project Management Agency (PMA) for "Assistance to Medical Device Clusters for Common Facilities" (AMD-CF) Scheme.

2. The last date for submission of proposal has been extended up to **5:00 PM on 09.06.2023**. The responses to the queries for the bid is enclosed at **Annexure -1**.
3. All other terms and conditions as contained in the document dated **10.05.2023** remain unchanged.

Yours faithfully,



(Uma Magesh)

Under Secretary to Government of India

Tele No. 23383392

Email:- uma.magesh@nic.in

Annexure-1

The responses to the queries for the bid are as follows:

Sl. No.	RFP Document Reference Clause	Content of RFP requiring clarification as per Bidder	Bidder's Remark	Remarks of Department
1.	Sr. No 4 (b) – Information to the Companies	It will be the responsibility of the selected PMA that the project shall be completed in a maximum tenure of 2 years after the final approval.	For successful project closure, flow of funds in the project is a crucial matter. In any approved project, closure would depend on timely equity infusion, speedy award of contracts, meeting disbursement of installments of Term loan and grant-in-aid. Therefore, PMA may put best efforts for closure but should not be considered responsible for delay, if any.	While the concerns are noted, the responsibility of the PMA to pursue with the selected SPV to complete the task in time cannot be waived off. While keeping the clause in the RFP as it is, the Department will examine the role played by the PMA in pursuing with the selected agency for completion of the project as per time-line, wherever default occurs. The PMA is expected to bring the issues of the SPV to the notice of the Department for inter-departmental coordination for Redressal.
2.	Sr. No 5 – Eligibility and Pre-Qualification Criteria	Sr. No 5 - Table1, Point 3 - Annual turnover generated from services related to Project management during each of the last three financial years	It is requested to kindly consider the Annual Turnover generated from services related from Project management / all advisory income, including income from consultancy services , over the last three financial years.	Turnover / Income from relevant consultancy services will be considered for evaluation.
3.	Sr. No 5 – Eligibility and Pre-Qualification Criteria	Sr. No 5 - Table1, Point 4 - Bidder must have successfully completed at least five (5) numbers of development & Implementation. Supporting Document	IFCI Limited has been undertaking many advisory assignments for GoI, which are renewed by GoI, on regular intervals.	While the concerns are noted that an engagement with the government agency is for long term, as it is common for all

		<p>to be submitted Completion certificates from the client, Work order Certified by the statutory auditor and Work Order and Phase Completion Certificate by the client.</p>	<p>Since inception, IFCI has been supporting GoI, as PMA, in many schemes involving project development and implementation, such as Sugar Development Fund (Since 1986), M-SIPS (since May 2017) etc. As on date, IFCI is undertaking implementation of 16 GoI schemes, as a PMA, out of which 10 schemes are Production Linked Incentive Schemes (PLIs).</p> <p>It is our understanding that a completion certificate is sought to ensure successful execution of the assignment. Considering long duration of our engagements with clients, our continuation with them may itself be considered successful execution of project.</p> <p>In view of the above, it is requested to kindly consider that any Advisory / Consultancy projects where PMA is engaged for 2 years or more, may be considered towards Completed Projects / Work Completion.</p>	<p>applicants, a call will be taken based on the applications received.</p> <p>In such cases, the work order copy with under taking of tenure of the engagement and number of years completed, will be taken into account, while evaluation.</p>							
4.	Sr. No 5.1 – Technical Shortlisting Criteria	<p>Sr. No 5.1 – Table 2: Technical Shortlisting Criteria</p> <table><tr><td>S No.</td><td>Technical Criteria</td><td>Selection</td><td>Score</td></tr></table>	S No.	Technical Criteria	Selection	Score	<p>As proposed above, projects continued for 2 or more years be considered towards work completion.</p> <p>Accordingly, kindly consider below mentioned proposed revised Table:</p> <table><tr><td>S No</td><td>Technical Selection Criteria</td><td>Score</td></tr></table>	S No	Technical Selection Criteria	Score	<p>No need to change the existing criteria.</p> <p>While the concerns are noted that an engagement with the government agency is for long term, as it is common for all applicants, a call will be taken based on the applications received.</p>
S No.	Technical Criteria	Selection	Score								
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		<table><tr><td>1.</td><td>Company shall have average annual turnover of minimum 10 Cr.</td><td>5</td></tr><tr><td></td><td>For Rs. 10 Cr < 50 Cr.</td><td>5</td></tr><tr><td></td><td>Above 50 Cr.</td><td>5</td></tr><tr><td>2.</td><td>Obtaining 1 work order of Project Development</td><td>5</td></tr><tr><td></td><td>For every additional work order</td><td>3</td></tr><tr><td>3.</td><td>Completion of 1 no. of Project Development</td><td>5</td></tr><tr><td></td><td>Completion of 2 projects</td><td>5</td></tr><tr><td></td><td>Completion of 3 projects</td><td>5</td></tr><tr><td></td><td>Completion of 4 projects</td><td>5</td></tr></table>	1.	Company shall have average annual turnover of minimum 10 Cr.	5		For Rs. 10 Cr < 50 Cr.	5		Above 50 Cr.	5	2.	Obtaining 1 work order of Project Development	5		For every additional work order	3	3.	Completion of 1 no. of Project Development	5		Completion of 2 projects	5		Completion of 3 projects	5		Completion of 4 projects	5	<table><tr><td>1.</td><td>Company shall have average annual turnover of minimum 10 Cr</td><td>5</td></tr><tr><td></td><td>For Rs. 10 Cr < 50 Cr.</td><td>5</td></tr><tr><td></td><td>Above 50 Cr.</td><td>5</td></tr><tr><td>2.</td><td>Obtaining 1 work order of Project Development</td><td>5</td></tr><tr><td></td><td>For every additional work order</td><td>5</td></tr><tr><td>3.</td><td>Completion/ Project completed 2 years or more of 1 no. of Project Development</td><td>5</td></tr><tr><td></td><td>Completion/ Project completed 2 years or more of 2 projects</td><td>5</td></tr><tr><td></td><td>Completion/ Project completed 2 years or more of 3 projects</td><td>5</td></tr><tr><td></td><td>Completion/ Project completed 2 years or more of 4 projects</td><td>5</td></tr></table>	1.	Company shall have average annual turnover of minimum 10 Cr	5		For Rs. 10 Cr < 50 Cr.	5		Above 50 Cr.	5	2.	Obtaining 1 work order of Project Development	5		For every additional work order	5	3.	Completion/ Project completed 2 years or more of 1 no. of Project Development	5		Completion/ Project completed 2 years or more of 2 projects	5		Completion/ Project completed 2 years or more of 3 projects	5		Completion/ Project completed 2 years or more of 4 projects	5	In such cases, the work order copies with under taking of tenure of the engagement and number of years completed, will be taken into account, while evaluation.
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5.	Sr. No 8 – Payment Terms	<p>The Payment terms proposed in the RFP are as mentioned below:</p> <table><tr><td>Installment</td><td>Percentage of Funds</td><td>Pre-requisite</td></tr><tr><td>1.</td><td>30</td><td>Submission of UC of 1st</td></tr></table>	Installment	Percentage of Funds	Pre-requisite	1.	30	Submission of UC of 1 st	<p>It may be appreciated that PMA would be engaged in organizing awareness program, appraisals of applications, evaluation of DPRs, etc.</p> <p>As per our understanding, the above activities would take approx. 10 - 12 months.</p>	The request examined and not considered.																																																
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				Installment by SPV	During the above period, PMA would be incurring salary cost of resources. Accordingly, it is requested to kindly consider the below mentioned proposed payment terms.
		2.	30	Submission of UC of 2 nd Installment by SPV	
		3.	30	Submission of UC of 3 rd Installment by SPV	
		4.	10	Submission of UC of 4 the Installment and completion of total project work by SPV	

6.	Sr No 3 (viii) of Agreement Disbursal of Grant-in-aid	Disbursal of Grant-in-aid to selected proposal/applications as per the procedure established by the Department/Scheme	<p>In similar schemes, such as Medical Device and Bulk Drug parks, whilst the processing of Grant-in-aid, is undertaken by PMA, the disbursal of funds is undertaken by Ministry / Department.</p> <p>Accordingly, it is proposed that disbursal of Grant-in-aid, to selected proposal/applications, be undertaken by Department / Scheme Division.</p>	Model followed in SPI scheme will be followed.
7.	Sr No 5(ii) & Sr No 6 of Agreement	<p>DoP- If progress on the scheme is not being made as envisaged and/or Terms & Conditions of the Approval letter/ Agreement/ Scheme / Scheme Guidelines/ Directions are not being complied with.</p> <p>Breach of any of the terms of this Agreement or any report being nonacceptable to the DoP for lack of professional quality shall deemed to be an event of default by the PMA. On the occurrence of any of the event of default on the part of PMA, the DoP may terminate this Agreement and claim Default refund of any money paid or invoke the bank guarantee and refuse to make any more payment.</p>	<p>It is proposed to consider the following clause:</p> <ol style="list-style-type: none"> 1) DoP shall monitor the PMA's quality of work and adherence to the Scheme Guidelines. DoP shall not take any unilateral decision on the assessment of the performance of the PMA. Any decision shall be taken only after serving a written notice to the PMA seeking clarification. 2) On such assessment, a cure period of 30 days shall be provided to PMA if any lapse/ short coming is attributable to the work of the PMA. 3) DoP shall terminate the contract with the PMA in case the PMA refuses to execute the work, after serving a written notice of 30 days. 	<p>The request examined and not considered.</p> <p>While the concerns are noted, the responsibility of the PMA to pursue with the selected SPV to complete the task in time cannot be waived off. While keeping the clause in the RFP as it is, the Department will examine the role played by the PMA in pursuing with the selected agency for completion of the project as per time-line, wherever default occurs. The PMA is expected to bring the issues of the SPV to the notice of the Department for inter-departmental coordination for Redressal.</p>

8.	Sr No 9 of Agreement	PMA shall not take up any task at any stage with the applicants under the AMDCF Scheme, in respect of application under any other Scheme, or any other tasks, which create conflict of interest.	It is assumed that any existing engagement of PMA, with prospective beneficiaries in other Govt. / PLI Schemes, shall not be treated as conflict of interest. Kindly confirm the same.	Confirmed.
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