Department of Pharmaceuticals

FAQs on the Invitation of Tender for selection of Public Financial Institution (Government Company) for providing services of Project Management Consultant (PMC) for the Scheme "Strengthening of Pharmaceuticals Industry" (SPI)

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Frequently Asked Questions (FAQ):

Questions	Reply
Q. No. 1: Portal based application flow may not be very viable economically, considering the expected numbers at around 10-12. Even the highly successful MSE-CDP scheme of M/o MSME is based on **manual submission** of documents for appraisal purpose as the volume of documents are fairly large.	As per Para-3 of the RFP, the proposal/applications would be received through an online portal of PMC for the Scheme to have ease of submission of application under the Scheme.
Q. No. 2: DoP may also consider the provision for collection of token application fee of say **Rs. 2.00 lakh from each applicant,** to encourage serious applicants to apply under the Scheme.	In the Scheme, there is no provision for application fee to be collected from the applicant. Hence, this may not be considered by the Department.
Q. No. 3: As per the eligibility criteria, PMC shall be a Public Financial Institutional/ Govt. Company. Hence, the PMC shall generally be **not equipped with the above technical expertise.** The same may please be relooked and suitably modified.	Scheme Guidelines cover the provision to obtain the technical recommendations from competent bodies (at clause 8.1.7-I for API-CF and clause 8.2.5-IV for PTUAS). As per Para- 12 of the RFP, Technical (Quality) Evaluation Criteria covers the experience of incentive / subsidy / cluster / industrial infrastructure schemes of the GoI and MSMEs. Also, the Public Financial Institutional/ Govt. Company is considered at Group Level company for the purpose of Technical evaluation.
Q. No. 4: Role and responsibility of PMC covers Appraisal and monitoring of cluster projects under APICF shall involve various external third-party services viz., Valuer, Chartered Engg., Advocate, CA etc. Further, as per *para 4 (q),* PMC is **shall also prepare advertisements/ promotions materials.**	As per Para- 4 of the RFP, Terms of Reference (ToR) for PMC have been clearly defined and the selected PMC shall have to fulfil all the stated responsibilities.

Q. No. 5: As per *Para 4 (r)* one of the jobs of PMC shall be to coordinate with PMCs of few projects under implementation for the APICF component of the scheme. Clarification may please be provided on if there is a PMC already involved in the API-CF component of the scheme	API-CF is an existing scheme, currently two projects are under the implementation stage – one in Sirmour District of Himachal Pradesh and another on at Pune in Maharashtra. The PMC involved to implement these project is National Projects Construction Corporation Limited.
Q. No. 6: The technical evaluation criteria no. 3 is specific to MSME. In this respect, we need confirmation on our understanding/ interpretation.	As the SPI scheme are intended for the SMEs in Pharma sector, vide Para- 12 of the RFP, it is confirmed that technical evaluation criteria no. 3 is specific to MSMEs.
Q. No. 7: In para 12, Table 2, S. No. 1 of the RFP it has been mentioned that PMC should have managed minimum two and one incentive/ subsidy/ cluster/ industrial infrastructure scheme of GoI & MSMEs respectively.	As per Para- 12, Table 2 of the RFP, the PMC shall have the experience in handling at least two and one incentive/ subsidy/ cluster/ industrial infrastructure scheme of GoI & MSMEs respectively and not to be considered on the basis of project/ beneficiary under the specific scheme.
Q. No. 8: As per Para 12 of RfP, the technical and financial weightage are 60 and 40 respectively. However, as per para 14 (e), the bidder with highest combined score (Technical and financial evaluations constitute 50 marks each) shall be selected.	It is to inform that Para 12 of the RFP, para 14(e) **shall be read as** - *the technical and financial weightage as 60:40 ratio*.
Q.No.9: As per Para 14(g) of the RfP, MoU/ agreement shall be executed between the selected bidder and DoP on submission of receipt of performance surety.	It is to inform that Para 14 (g) **shall be read as** "After selection, the Work Order/Award of contract will be issued. Thereafter, Non-Disclosure Agreement (NDA) and an MoU/Agreement between the selected Bidder and DoP shall be executed."
Q.No.10: As per Para 16 of the RfP, payment terms in respect of implementation of the scheme shall be applicable as per single percentage rate quoted of Grant-in-aid released to approved/ selected proposals/ applications under the scheme. However, PMC shall incur a fixed cost (irrespective of volumes under the	The payment terms shall be applicable as per para 16 only of the RFP.

scheme) such as cost towards web portal development/ maintenance, dedicated manpower for scheme roll-out/ implementation etc. This expenditure is irrespective of quantum of Grant-in aid release.	
Q. No. 11: Who shall release the funds to the beneficiary in the cluster scheme? PMC or the DoP on recommendation of PMC?	Under the API-CF sub scheme, the grant-in-aid shall be released to Special Purpose Vehicle (SPV) by DoP based on scrutiny by the PMC and approval by the Scheme Steering Committee (SSC).
Q. No. 12: The scheme guidelines have provided yearly financial outlays of all three subcomponents of the scheme, e.g., for FY 2021-22 total financial outlay was Rs. 11.80 Cr. [Rs.10.30 Cr for APICF & Rs.1.50 Cr for PMPDS]. What is the status of actual expenditure in the FY 2022? Further, bidding process, design and development of the portal may take some time in FY 2023. So, by the time the scheme takes some momentum, we may also miss out on meeting the financial outlay allocated for FY 2023. In case of lapsed financial layout, can it be carried forward to the next FY?	The scheme is sanctioned with an outlay of Rs.500 Cr from FY 21-22 to 25-26. Like any other CS scheme, efforts to be made to complete the expenditure of the allotted budget of a FY. For Financial Year 2021-2022, the necessary expenditure has been already made.
Q. No. 13: As per Table 1, Sl. No.3, bidder must have experience in at least one such incentive/subsidy schemes of the Govt. of India. In this respect the documentary evidence such as completion certificate, part/phase completion certificate, work order, etc., certified by the statutory auditor of the bidder. The RBI has specifically advised that no assignment should be given by the statutory auditor except statutory audit. Only in certain cases like submission of required information to regulators, can be assigned with specific approval of Audit Committee of Board. Hence, it is suggested to make provision ***to obtain a certification from an independent Auditor.***	It is to inform that Para 12, Table-1, S. No. 3. **Shall be read** as "Documentary evidence such as completion certificate, part/phase completion certificate, work order, etc., certified by the statutory auditor of the bidder or certification from an independent Auditor"

Q. No. 14: For the purpose of making of Govt. Scheme meant for MSME, the RFP doesn’t define which Scheme shall be considered as meant for MSME. At times, Schemes are designed for a particular target segment without specific mention in the Scheme. It is suggested that scheme should be considered for MSME based on their design and outcome. Therefore, any Scheme where majority no. of beneficiaries are MSME should be considered for the same.	Scheme defines the MSME under clause 3 (xiii) as “Micro, Small and Medium Enterprises” has the meaning set forth in the Micro, Small and Medium Enterprises Development Act, 2006 [No. 27 of 2006]. Schemes specifically implemented for MSMEs will be considered and covered under above definition will be considered for evaluation.